



# PACIFIC SALMON COMMISSION

ESTABLISHED BY TREATY BETWEEN CANADA  
AND THE UNITED STATES OF AMERICA  
MARCH 18, 1985

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## 2020 Call for Buyers

Fraser River (Cottonwood and Whonnock) gillnet test fisheries.

The purpose of the Fraser River Panel approved test fisheries is to collect biological and catch per unit effort data on Fraser River sockeye and pink salmon. This work is performed to ensure conservation and sustainable-use of salmon stocks, as well as to meet other objectives of the Pacific Salmon Treaty. Contracts for buyers in good standing are eligible for renewal for as many as three additional years (without rebidding), or one sockeye cycle (2020 – 2023). Prices for these three additional years will be renegotiated pre-season and will take into account the initial bid price, historical trends, and year-specific market influences.

The Pacific Salmon Commission (PSC) is seeking salmon buyers to purchase Fraser River sockeye and pink salmon caught in **Fraser River gillnet test fisheries (Table 1)**. Please see Appendix A for more information on the Whonnock and Cottonwood gillnet test fisheries. Interested Buyers are asked to submit a Statement of Interest as well as fill in the 2020 Application for procurement of PSC sockeye and pink salmon (see below).

**Table 1.** Fraser River (Area 29) gillnet test fisheries administered by the Pacific Salmon Commission in 2020.

<b>Test Fishery Name</b>	<b>Gear</b>	<b>Daily fishing effort</b>	<b>Duration<sup>1</sup></b>
Whonnock	Gillnet	1 vessel fishing two, 20-minute sets	June 23 – September 10
Cottonwood	Gillnet	1 vessel fishing two, 20-minute sets	July 8 – August 25

<sup>1</sup> Test fishing schedules are subject to change depending on salmon abundance, management requirements, funding and other factors.

The PSC will provide pre-season estimates of expected catches for each test fishery. However, forecast test fishing catches are uncertain and the PSC is not responsible for actual catches deviating from pre-season catch estimates.

The Statement of Interest should include:

1. The Fraser River gillnet test fisheries from which the buyer is interested in purchasing,
2. Confirmation that the buyer agrees to abide by the below Terms of Reference,
3. Names and contact information of three industry references that can speak to the buyers' good standing within the Commercial fishing industry.

Buyer Terms of Reference.

1. Buyers will pay competitive prices that reflect the high economic value of test fish in order to ensure cost effective use of fish.
2. Buyers will be responsible for providing ice to maintain the high value of test fishing catch.
3. Buyers will assume all costs associated with accessing, unloading, transporting and marketing the test fish.
4. With direction from the PSC, buyers will be responsible for the payment of the daily charter rate to the test fisher. The PSC will reimburse the buyer for this payment at the end of each month, less the value of the test fishing catch.
5. Buyers will be responsible for relevant statutory deductions and remissions and other fees including, but not limited to, Workers Compensation Board, Employment Insurance and Marketing Council premiums. Marketing Council premiums will be reimbursed by the Pacific Salmon Commission.
6. Buyers will accommodate the test fishers and their test fishing schedules when coordinating offload, pickup, or delivery of fish
7. Buyers will provide offloading documentation to the Pacific Salmon Commission or a Pacific Salmon Commission representative on a daily basis.

# 2020 Application for Procurement

Fraser River sockeye and pink salmon from Fraser River Gillnet test fisheries.

The highest price of any tender will not necessarily be accepted. All bids to be delivered in a sealed envelope on or before the closing date and time. Any bids not in sealed envelope or not delivered by closing time will automatically be rejected. All bids will be opened and reviewed at closing time and not before.

Name of Test Fisheries: \_\_\_\_\_

Legal Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Phone/Fax: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Offload Location - check one:

- Private Facility
- Public Dock
- Packer
- Other

Please provide details regarding offload location, or delivery/pickup logistics from the dock:

\_\_\_\_\_

\_\_\_\_\_

**Note:** If using a Public dock for offloading, provide written confirmation of permission from the local authorities.

Provide (in Canadian dollars) the minimum price per pound for the 2020 year for:

- a. Chinook salmon (white)                      \$ \_\_\_\_\_
- b. Chinook salmon (red)                         \$ \_\_\_\_\_
- c. Sockeye salmon                                 \$ \_\_\_\_\_
- d. Chum salmon                                     \$ \_\_\_\_\_
- e. Pink salmon\*                                     \$ \_\_\_\_\_

\*Although pink salmon are not expected in the Fraser River in 2020, please provide a minimum price for the 2021 pink run.

**NOTE:** It is anticipated that the successful buyer will offer a guaranteed price on a per pound basis by species. In season, if market prices are higher than the guaranteed offered price, the successful bidder will be required to make upward adjustments to the price.

Applicants will be required to provide a copy of all legal documentation for purchasing fish in the province of British Columbia.

All applications must be received by 2:00 p.m. Pacific Standard Daylight Time, March 15, 2020 and must be submitted in a **SEALED** envelope, addressed to:

**2020 Test Fishery Salmon Procurement Application**

**Pacific Salmon Commission  
600 – 1155 Robson Street  
Vancouver, BC  
V6E 1B5**

Potential buyers will be notified and interviews will be held in March of 2020.

Any further questions or concerns can be directed to the Manager of Test Fishing Operations, Eric Taylor (email: [taylor@psc.org](mailto:taylor@psc.org); desk: 604-331-8604)

# Appendix A. Description of Fraser River test fishing operations.

## **Whonnock Gillnet Test Fishery (Area 29d)**

The Whonnock gillnet test fishery operates daily from late June to late September / early October. One of the main purposes of the test fishery is to provide an indication of the salmon species composition migrating up the Fraser River. For this reason, the variable mesh gillnet (mesh size ranging from 4" to 8 ½") is designed to catch all species of salmon. A 175 fathom variable mesh gillnet is fished for two 20-minute sets on slack tide. The majority of the offload value of this test fishery comes from Chinook, sockeye, pink, and chum salmon depending on the time of year. Salmon are generally sampled by biological staff (DNA, scales, and some heads for Coded-Wire-Tag sampling), and put in a tote on ice immediately. The closest government dock is located in Whonnock, B.C., at the intersection of Lougheed Highway and 272<sup>nd</sup> Street and has infrastructure for the offloading of fish totes and is operated by the Mission Harbour Authority. Fishing sets are performed within a 5 minute boat drive of this dock location, west of Crescent Island on the Fraser River.

**NOTE: The Whonnock test fishery operates in close proximity and overlaps temporally to the Albion Chinook and Chum salmon test fishery operated by the Department of Fisheries and Oceans (DFO). We encourage the bidder to also place a bid for the Albion Chinook and Chum salmon test fishery buyer contract. If the bidder is awarded both contracts, the buyer is encouraged to combine offload and transportation costs, if feasible.**

## **Cottonwood Gillnet Test Fishery (Area 29b)**

The Cottonwood gillnet test fishery operates daily from early July to mid / late September. This test fishery is designed to catch sockeye and pink salmon. A 120 fathom variable mesh gillnet is fished for two 20-minute sets on slack tide. The variable mesh size ranges from 4 ¼" to 5 ¾". The majority of the offload value of this test fishery comes from Chinook, sockeye and pink salmon depending on the time of year. Salmon are generally sampled by biological staff (DNA, scales, and sometimes heads), and put into a tote on ice immediately. The Cottonwood test fishing vessel is docked in Ladner, B.C., at the Ladner Harbour Authority docks and fishing sets are performed on the Fraser River near Tilbury Island.