



# PACIFIC SALMON COMMISSION

ESTABLISHED BY TREATY BETWEEN CANADA  
AND THE UNITED STATES OF AMERICA  
MARCH 18, 1985

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## Test Fishing Buyer Opportunity

### Lower Fraser River Brownsville Bar Test Fishery

The purpose of the Fraser River Panel approved test fisheries is to collect biological and catch per unit effort data on Fraser River sockeye and pink salmon. This work is performed to ensure conservation and sustainable use of salmon stocks, as well as to meet other objectives of the Pacific Salmon Treaty.

The Pacific Salmon Commission (PSC) is seeking salmon buyers to purchase Fraser River sockeye and pink salmon caught in the **Alternative Lower Fraser River Test Fishery** (Table 1). Please see Appendix A for more information on the Brownsville Bar gillnet test fishery. Interested Buyers are asked to submit a **Statement of Interest** as well as fill in the **2021 Application for Procurement** (see below). Applications will be reviewed following the deadline by members of a selection committee. Contracts for buyers in good standing may be eligible for renewal for as many as three additional years (without rebidding), or one sockeye cycle (2021 – 2024), depending on funding available for the project. Prices for these three additional years will be renegotiated pre-season and will take into account the initial bid price, historical trends, and year-specific market influences.

**Table 1.** Description of the Alternative Lower Fraser River test fishery to be administered by the Pacific Salmon Commission in 2021.

<b>Test Fishery Name</b>	<b>Gear</b>	<b>Daily fishing effort</b>	<b>Duration<sup>1</sup></b>
Brownsville Bar	Alaska Twist Gillnet	One vessel fishing two, 20-minute sets.	July 14 to August 22 for approximately 40 days.

<sup>1</sup> Test fishing schedules are subject to change depending on salmon abundance, management requirements, funding, and other factors.

The PSC will provide pre-season estimates of expected catches for each test fishery. However, forecast test fishing catches are uncertain and the PSC is not responsible for actual catches deviating from pre-season catch estimates.

The Statement of Interest should include:

1. Confirmation that the buyer agrees to abide by the below Terms of Reference,
2. Names and contact information of three industry references who can speak to the buyers' good standing within the commercial fishing industry.

Buyer Terms of Reference.

1. Buyers will pay competitive prices that reflect the high economic value of test fish in order to ensure cost effective use of fish.
2. Buyers will be responsible for providing ice to maintain the high value of test fishing catch.
3. Buyers will assume all costs associated with accessing, unloading, transporting, and marketing the test fish.
4. With direction from the PSC, buyers will be responsible for the payment of the daily charter rate to the test fisher. The PSC will reimburse the buyer for this payment at the end of each month, less the value of the test fishing catch.
5. Buyers will be responsible for making payments for relevant statutory deductions and remissions and other fees including, but not limited to, Workers Compensation Board, Employment Insurance, and Marketing Council premiums. Employment Insurance and Marketing Council premiums will be reimbursed by the Pacific Salmon Commission.
6. Buyers will accommodate the test fishers and their test fishing schedules when coordinating offload, pickup, or delivery of fish
7. Buyers will provide offloading documentation to the Pacific Salmon Commission or a Pacific Salmon Commission representative on a daily basis.

**NOTE:** It is anticipated that the successful buyer will offer a guaranteed price on a per pound basis by species. In season, if market prices are higher than the guaranteed offered price, the successful bidder will be required to make upward adjustments to the price.

Applicants will be required to provide a copy of all legal documentation for purchasing fish in the province of British Columbia.

Completed applications may be mailed, faxed, or emailed to the Test Fishing Operations Manager at the Pacific Salmon Commission.

**Attn: Test Fishing Operations Manager  
Pacific Salmon Commission  
600 - 1155 Robson Street  
Vancouver, B.C. Canada V6E 1B5  
Phone: (604) 684-8081 Fax: (604) 666-8707  
[tfapps@psc.org](mailto:tfapps@psc.org)**

**Please note that applications must be received by 5:00pm on April 30, 2021.**

All applications will be reviewed by the selection committee. Potential candidates will be notified and interviews will be scheduled for May 2021.

Please contact Benia Nowak (Test Fishing Operations Manager) at [nowak@psc.org](mailto:nowak@psc.org) or (236)-334-3796 for any questions or concerns.

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# 2021 Application for Procurement

## Lower Fraser River Brownsville Bar Gillnet Test Fishery

*Please mail, email, or fax completed applications to the Pacific Salmon Commission.*

*Applications must be received by 5:00 p.m. PST on April 30, 2021.*

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The highest price of any tender will not necessarily be accepted.  
All bids will be reviewed by a selection committee following the deadline.

Name of Test Fisheries: \_\_\_\_\_

Legal Company Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Phone/Fax: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Offload Location - check one:

- Private Facility
- Public Dock
- Packer
- Other

Please provide details regarding offload location, or delivery/pickup logistics from the dock:

\_\_\_\_\_  
\_\_\_\_\_

**Note:** *If using a Public dock for offloading, provide written confirmation of permission from the local authorities.*

Provide (in Canadian dollars) the minimum price per pound for the 2021 year for:

- a. Chinook salmon (white)                      \$ \_\_\_\_\_
- b. Chinook salmon (red)                        \$ \_\_\_\_\_
- c. Sockeye salmon                                \$ \_\_\_\_\_
- d. Chum salmon                                    \$ \_\_\_\_\_
- e. Pink salmon\*                                    \$ \_\_\_\_\_

# Appendix A. Description of the Brownsville Bar Test Fishery

## Brownsville Bar Gillnet Test Fishery (Area 29-13)

With record-low Fraser River sockeye run sizes in three out of the last five years, it has become increasingly challenging for in-river test fisheries to catch enough sockeye for assessment purposes. This has been particularly challenging at the Cottonwood gillnet test fishery, which is used primarily for stock identification purposes. The primary objective of the project is to evaluate alternative locations for the Cottonwood test fishery in the lower Fraser River.

The Brownsville Bar test fishery (Figure 1) is scheduled to operate between mid-July to late-August for a period of approximately 40 days. This test fishery is designed to catch sockeye and pink salmon as an alternative test fishing location to the Cottonwood Gillnet. A 120 fathom variable mesh Alaska Twist gillnet will be fished for two 20-minute sets on slack tide. The variable mesh size ranges from 4 ¼" to 5 ¾". The majority of the offload value of this test fishery comes from Chinook, sockeye, and pink salmon depending on the time of year. Salmon are generally sampled by biological staff (DNA, scales, and sometimes heads), and put into a tote on ice immediately.

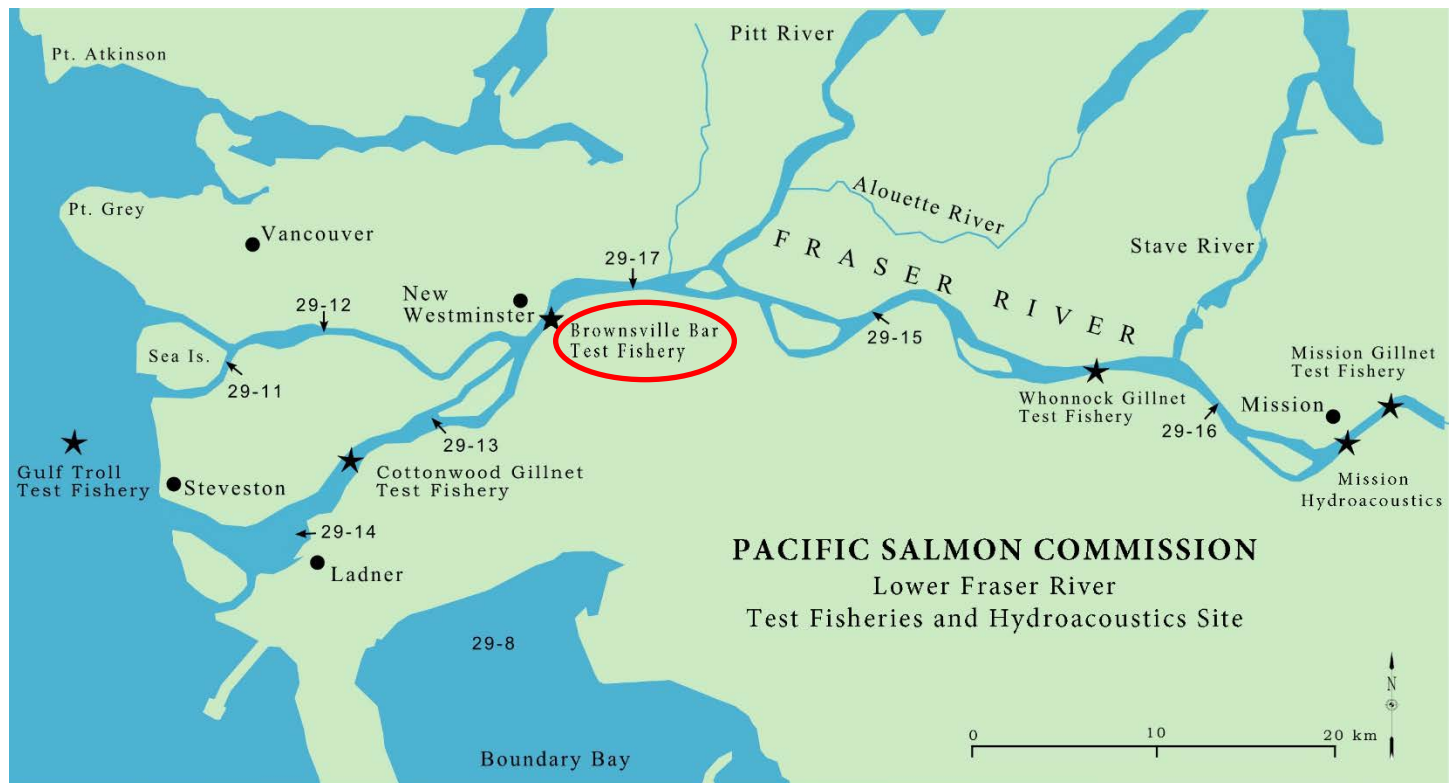


Figure 1. Lower Fraser River test fisheries and hydroacoustics site administered by the Pacific Salmon Commission.