



PACIFIC SALMON COMMISSION

ESTABLISHED BY TREATY BETWEEN CANADA
AND THE UNITED STATES OF AMERICA
MARCH 18, 1985

600 – 1155 ROBSON STREET
VANCOUVER, B.C. V6E 1B5
TELEPHONE: (604) 684-8081
FAX: (604) 666-8707

2020 Call for Buyers

San Juan (Area 20) marine test fisheries

The purpose of the Fraser River Panel approved test fisheries is to collect biological and catch per unit effort data on Fraser River sockeye and pink salmon. This work is performed to ensure conservation and sustainable-use of salmon stocks, as well as to meet other objectives of the Pacific Salmon Treaty. Contracts for buyers in good standing are eligible for renewal for as many as three additional years (without rebidding), or one sockeye cycle (2020 – 2023). Prices for these three additional years will be renegotiated pre-season and will take into account the initial bid price, historical trends, and year-specific market influences.

The Pacific Salmon Commission (PSC) is seeking salmon buyers to purchase sockeye and pink salmon caught in **San Juan marine test fisheries (Table 1)**. Please see Appendix A for more information on the San Juan gillnet and San Juan purse seine test fisheries. Interested Buyers are asked to submit a Statement of Interest as well as fill in the 2020 Application for procurement of PSC sockeye and pink salmon (see below).

Table 1. San Juan (Area 20) marine test fisheries administered by the Pacific Salmon Commission in 2020.

Test Fishery Name	Gear	Daily fishing effort	Duration¹
San Juan gillnet	Gillnet	2 vessels, each fishing two 3 ½ hour sets	July 7 – July 31
San Juan purse seine	Purse Seine	1 vessel fishing 6 sets	July 21 – August 16

¹ Test fishing schedules are subject to change depending on salmon abundance, management requirements, funding and other factors.

The PSC will provide pre-season estimates of expected catches for each test fishery. However, forecast test fishing catches are uncertain and the PSC is not responsible for actual catches deviating from pre-season catch estimates.

The Statement of Interest should include:

1. Confirmation that the buyer agrees to abide by the below Terms of Reference,
2. Names and contact information of three industry references that can speak to the buyers' good standing within the Commercial fishing industry.

Buyer Terms of Reference:

1. Buyers will pay competitive prices that reflect the high economic value of test fish in order to ensure cost effective use of fish.
2. Buyers will be responsible for providing ice to maintain the high value of test fishing catch.
3. Buyers will assume all costs associated with accessing, unloading, transporting and marketing the test fish.
4. With direction from the PSC, buyers will be responsible for the payment of the daily charter rate to the test fisher. The PSC will reimburse the buyer for this payment at the end of each month, less the value of the test fishing catch.
5. Buyers will be responsible for relevant statutory deductions and remissions and other fees including, but not limited to, Workers Compensation Board, Employment Insurance and Marketing Council premiums. Marketing Council premiums will be reimbursed by the Pacific Salmon Commission.
6. Buyers will accommodate the test fishers and their test fishing schedules when coordinating offload, pickup, or delivery of fish.
7. Buyers will provide offloading documentation to the Pacific Salmon Commission or a Pacific Salmon Commission representative on a daily basis.

2020 Application for Procurement

San Juan (Area 20) marine test fisheries

The highest price of any tender will not necessarily be accepted. All bids to be delivered in a sealed envelope on or before the closing date and time. Any bids not in sealed envelope or not delivered by closing time will automatically be rejected. All bids will be opened and reviewed at closing time and not before.

Name of Test Fisheries: _____

Legal Company Name: _____

Address: _____

Phone/Fax: _____

E-mail Address: _____

Contact Name: _____

Offload Location - check one:

- Private Facility
- Public Dock
- Packer
- Other

Please provide details regarding offload location, or delivery/pickup logistics:

Note: If using a Public dock for offloading, provide written confirmation of permission from the local authorities.

Provide (in Canadian dollars) the minimum price per pound for the 2020 year for:

- a. Chinook salmon (white) \$ _____
- b. Chinook salmon (red) \$ _____
- c. Sockeye salmon \$ _____
- d. Chum salmon \$ _____
- e. Pink salmon* \$ _____

*Although pink salmon are not expected in the Fraser River in 2020, please provide a minimum price for the 2021 pink run.

NOTE: It is anticipated that the successful buyer will offer a guaranteed price on a per pound basis by species. In season, if market prices are higher than the guaranteed offered price, the successful bidder will be required to make upward adjustments to the price.

Applicants will be required to provide a copy of all legal documentation for purchasing fish in the province of British Columbia.

All applications must be received by 2:00 p.m. Pacific Standard Daylight Time, March 20, 2020 and must be submitted in a **SEALED** envelope, addressed to:

2020 Test Fishery Salmon Procurement Application

**Pacific Salmon Commission
600 – 1155 Robson Street
Vancouver, BC
V6E 1B5**

Potential buyers will be notified and interviews will be held in April of 2020.

Any further questions or concerns can be directed to the Manager of Test Fishing Operations, Eric Taylor (email: taylor@psc.org; desk: 604-331-8604)

Appendix A. Description of San Juan (Area 20) marine test fishing operations

San Juan Gillnet

The San Juan gillnet test fishery operates daily during the months of July and August (start and end date varies across years) out of Port Renfrew. The main purpose of this test fishery is to provide an indication of the abundance of Fraser sockeye migrating to the Fraser River through Juan de Fuca Strait. A 175 fathom 5 1/8" mesh gillnet is fished for two overnight sets, each about 3 ½ hours long. The majority of the offload value of this test fishery comes from Chinook and sockeye depending on the time of year. Salmon are generally sampled by biological staff (DNA, scales, and some heads for Coded-Wire-Tag sampling), and put in a tote on ice immediately.

San Juan Purse Seine

The San Juan purse seine test fishery operates daily during late July and throughout August (start and end date varies across years) out of Port Renfrew. The main purpose of this test fishery is to provide an indication of the abundance of Fraser sockeye migrating to the Fraser River through Juan de Fuca Strait. Six sets are performed each day, most of the salmon are released unless fish retention is approved by the Fraser River Panel. All salmon that are kept are offloaded by mid-afternoon each day. The majority of the offload value of this test fishery comes from sockeye and pink salmon depending on the time of year. Salmon are generally sampled by biological staff (DNA, scales, and some heads for Coded-Wire-Tag sampling), and put in a tote on ice immediately.